

As of 10/31/2021

Fixed Income - Taxable

Equity - US

Cash Equivalents

2.3

1.7

1.0

Investment Strategy

Targets a 60/40 equity to fixed income asset mix focused primarily on Capital Growth and secondarily Balanced Income The portfolio seeks capital growth. Income generation is a secondary objective intended to help reduce volatility over time. The portfolio exhibits medium-term volatility and is intended to out pace inflation.

Investment Time Horizon: 6-9 Years

Portfolio Statistics

Expense Ratio	0.07
Yield %	1.83
Inception Date	2/18/2009

Manager Biography

Eli Sallman, MBA, CFP®, CIMA®

Vice President, Investment Officer & Portfolio Manager

- Joined firm in 2006
- 18 years in financial industry

Toby Marks, IMSE

Vice President, Investment Officer & Portfolio Manager

- Joined firm in 2018
- 22 years in financial industry

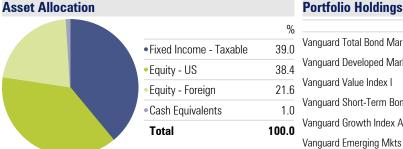
Firm Overview

The Trust Company, founded in 1992, is headquartered in Manhattan, KS and has offices in Columbia, MO, Lawrence, KS and Marysville, KS. With over \$1 billion in Managed Assets (as of 12/31/2018), the firm manages equity, fixed income, and asset allocation strategies for individual and institutional investors.

Performance Disclosures

Performance results reflect time-weighted rates of returns based upon TTC's Risk Based allocation strategies and rebalancing methods. Performance results reflect the reinvestment of dividends and other earnings, but are calculated prior to assessment of TTC fees.

Past performance may not be indicative of future results, and the performance of a specific individual account may vary substantially from performance presented herein. In calculating account performance, TTC has relied upon information by various sources believed to be accurate and reliable but cannot be guaranteed. Investments in equities, fixed income, mutual funds, and exchange traded funds involve risk and may lose value.



Investment Growth of \$1,000



1,750 1,000 250

-Bonds

-Global Stocks



Vanguard Total Intl Bd Idx Admiral™

Money Market Fund

Vanguard Small Cap Growth Index Admira





■60-40 401k	■TTC_BB_06	TTC_BB_06			■60-40 401k			■TTC_BB_06		
	YTD	1 Yr	3 Yrs	5 Yrs	10 Yrs	Risk 1 Yr	Risk 3 Yrs	Risk 5 Yrs	Risk 10 Yrs	
60-40 401k	9.9	22.1	12.5	9.9	8.4	5.3	8.7	7.2	6.1	
TTC_BB_06	9.2	22.0	12.8	10.3	8.6	5.4	8.4	7.0	6.0	
Morningstar US Market PR USD	21.4	41.4	19.7	16.9	13.9	9.5	14.8	12.2	10.1	